GIBSON, DUNN & CRUTCHER LLP Sec. 203 Exclusion Request for Nippon Steel Corporation, November 13, 2001

Exclusion Request No. 10

EXCLUSION REQUEST NO. 10

a. **Product Name:** Terne Plate

HTSUS Classification: 7225.99.0090

b. <u>Technical Description</u>:

Terne Plate is a coated steel product that is plated or coated with both tin and lead.

c. <u>Basis for Exclusion Request</u>:

Terne Plate is primarily used to manufacture automotive fuel tanks (an estimated 90% of the total), as well as the chassis for home appliances (an estimated 10%). Terne Plate should be excluded from any Section 203 relief because this product cannot be produced in sufficient quantities by U.S. steel mills because of environmental concerns arising from the tin-coating process. Presumably in recognition of this lack of domestic supply, Terne Plate was expressly excluded from a prior Commerce Department antidumping investigations involving corrosion-resistant carbon steel flat products. *See Notice of Final Determination of Sales at Less Than Fair Value: Certain Cold-Rolled Carbon Steel Flat Products From Argentina*, 58 Fed. Reg. 37,062, 37,064 (July 9, 1993) (Appendix I regarding "Corrosion-Resistant Carbon Steel Flat Products" states "Excluded from these investigations are flat-rolled steel products either plated or coated with tin, lead, chromium, chromium oxides, both tin and lead ('terne plate') ").

d. Names and Locations of Any Producers:

NSC is the only producer of this product in Japan. To the best of NSC's knowledge,

Terne Plate is manufactured by AK Steel Corporation and USX Corporation in the United States

and by Corus in the United Kingdom.

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e. <u>Total U.S. Consumption</u>:

NSC does not have specific information on total U.S. consumption, but it believes that total U.S. consumption [

of Terne Plate are as follows: [Index: 1996 = 1.00]

	1996	1997	1998	1999	2000
Qty (ST)	1.00	0.63	0.81	1.07	1.16
Value US \$	1.00	0.65	0.87	1.15	1.23

NSC estimate of U.S. consumption (based upon NSC's projected U.S. sales) are below.

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	2001	2002	2003	2004	2005
Qty (ST)	Γ				
Value US \$					

f. Total U.S. Production:

NSC is not aware of total U.S. production, but believes that U.S. production of this product is limited because of environmental concerns arising from the tin-coating process.

g. <u>U.S.-Produced Substitute, Total U.S. Production of Substitute, and the Names of Any U.S. Producers of the Substitute</u>:

NSC is unaware of any U.S.-produced steel products that are commercially-viable substitutes for Terne Plate.

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